

PRESS KIT



**GRUPO
HAFESA**

Company profile

The Hafesa Group is a holding company involved in the import, storage, marketing and distribution of petroleum products.

With more than 1.700 clients in Spain, it ended the 2023 financial year with a turnover close to 900 million euros.









The company operates in **two specific areas**:

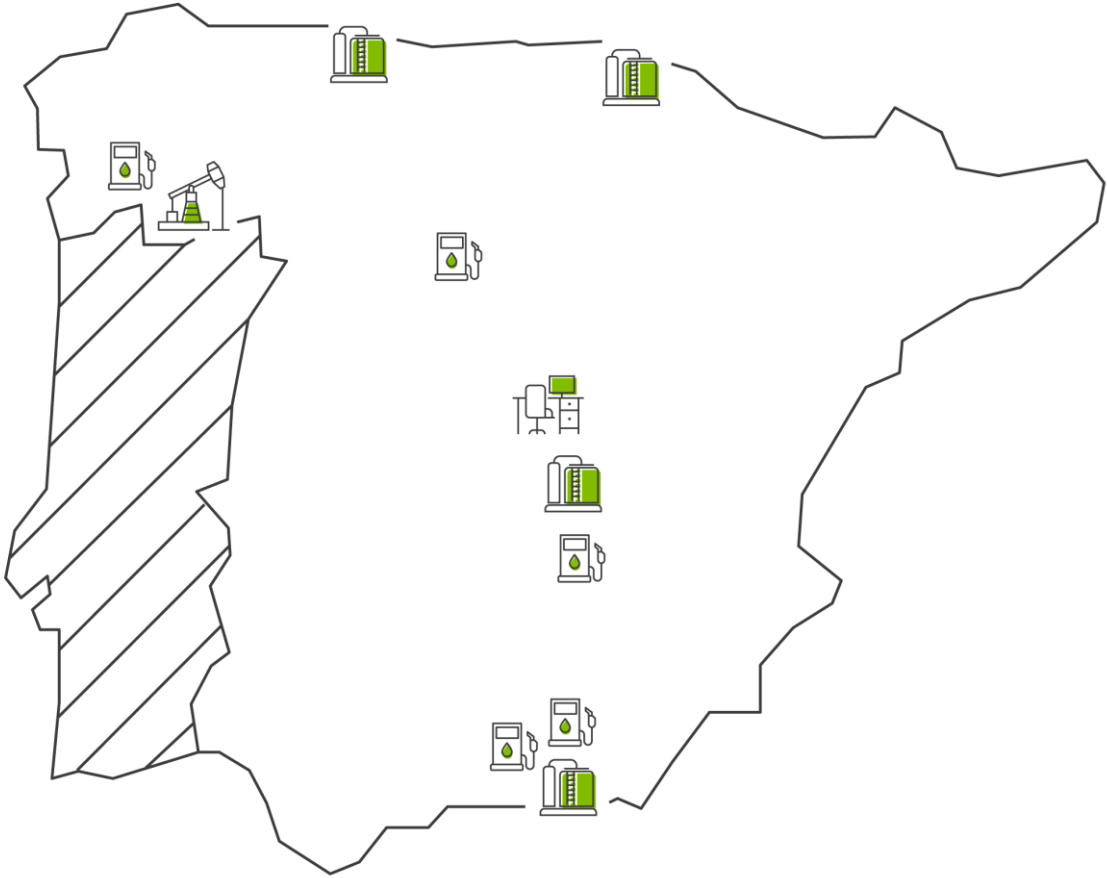
- Wholesale **fuel products**, through a commercial structure related to both national and international trade.
- An area of additional activities – **storage, sales, logistics and service stations**.



The Hafesa Group consists of a series of highly specialised companies in each of the downstream phases, allowing us to offer an integrated overall service with the added value provided by specialisation. It covers practically the entire downstream oil sector.

Key figures

 115 employees	 5 plants in operation	 5 service stations	 1 office
 Fleet of 22 vehicles	 1 gas centre	 941.315 m³ sold in 2023	 € almost 920 million total turnover 2023



Business

TRADING

One of the Hafesa Group's most important activities is the holding company's fuel trading, which involves importing fuel to be sold by Hafesa Energía.

Fuel trading is backed by solid alliances with national and international operators and traders, as well as with shipping companies and insurance companies of recognized prestige.

PLANTS

The Hafesa Group has four strategically located hydrocarbon storage centres to ensure the best operational efficiency in logistics. These centres, in Gijón, Motril, Bilbao and Ocaña, have:

- 40 fuel storage tanks.
- 416,148 m³ of capacity in oil storage tanks.
- 99.461 m² of surface area for storing petroleum products.

The company will soon open a new storage plant in Ferrol, which will add 12 new tanks and 90,000 m³ more capacity to the network of its own plants, thus reinforcing operations in northern Spain and Portugal.

BILBAO DBA BILBAO PORT

- Capacity: 63,500 m³
- Tanks: 16
- Area: 22,000 m²

DBA MOTRIL PORT

- Capacity: 103,000 m³
- Tanks: 10
- Area: 35,400 m²

GIJÓN PETROLEOS ASTURIANOS

- Capacity: 240,000 m³
- Tanks: 6
- Area: 37,500 m²

DBA OCAÑA

- Capacity: 9,648 m³
- Tanks: 8
- Area: 4,561 m²

DBA FERROL

- Capacity: 90.000 m³
- Tanks: 12
- Area: 22.113 m²

WHOLESALE

The Hafesa Group's wholesale business aims to sell fuels with the highest quality requirements to operators and to other large customers. This is done by **Hafesa Energía**, the operator subsidiary for the Group's petroleum products, in accordance with the Spanish Fuel Industry Act 34/1998. Established in 2015, its job is to buy and sell petroleum products to be distributed on the Spanish market.

LOGISTICS

Hafesa Logística is the group company specialising in the transport of fuel to service stations, distributors and final consumers. Its value proposition is based on an optimised fuel logistics service that:

Meets clients' fuel transit and logistics needs, adopting all occupational risk prevention and safety measures and respecting the environment.

It guarantees the strictest quality and reliability specifications for the amounts supplied to customers. Hafesa is strongly committed to technological innovation, which allows it to have the most advanced metrological measurement and information systems for monitoring activities in real time.



SERVICE STATIONS

Grupo Hafesa has a network of service stations, under the **Hafesa Oil** banner, which is distinguished by always offering its customers personalized attention on the runway, providing them with access to all the services they need.

The products and services that you can find in our service stations include:

- IT-Tech fuels
- Convenience stores Eroski Rapid
- Xtreme Wash Washing Centres
- Top Up Energy and Hafesa Flota cards for customers and businesses
- Calefacción Confort Plus domestic fuel oil home delivery
- Butane gas
- Rest areas

The Hafesa Oil network currently has 5 service stations located in different parts of the country: La Zubia and Churriana de la Vega (Granada), Valdepeñas (Ciudad Real), Sardón de Duero (Valladolid) and As Marismas (Pontevedra).

Hafesa Oil is immersed in an expansion process that is expected to end 2024 with 25 new openings.



Organisation

Alejandro Hamlyn - **President**

Diego Guardamino – **Managing Director**

Álvaro Sanz – **Financial Director**

Javier Del Amo – **Technical Director**

Carlos Corredera - **Legal Counsel Director**

Latest company milestones

November 2023 - Grupo Hafesa prepares to become a multi-energy company

September 2023 - Hafesa Group strengthens its management team with two new incorporations

August 2023 - Three of the Hafesa Oil stores become Eroski supermarkets

April 2023 – [Hafesa Group expands its service station network](#)

March 2023 – [Hafesa Group invests 5 million euros in DBA Bilbao Port](#)

March 2023 - Hafesa Group, new CEOE partner

Contact information

www.grupohafesa.com

Calle Orense, 34 Edificio Norte, Planta 1ª izda, 28020, Madrid

Augusto Vázquez Carrasco

Communication and Marketing Director

augusto.vazquez@grupohafesa.com

Tel.: 91 783 94 10

Accenture Song (Communication Agency)

Adriana Díaz Covalada

adriana.d.covalada@accenture.com

Tel.: 665 586 045